

# STAGE 2 A/V PRODUCTIONS

7801 Norfolk Avenue, T-2 Bethesda, MD 20814 Tel: (301) 913-0203  
staff@stage2.com - http://www.stage2.com

ALL PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

## TRANSFER AND DUPLICATION (6% Maryland sales tax will be added to all orders)

*Unless you are the copyright holder, we cannot duplicate copyrighted material beyond what is allowed by fair use.*

### VIDEO TO DVD AND MP4 FILES

From VHS, S-VHS, 8mm, Hi-8, Digital 8,  
Betamax, Betacam, Mini-DV, DVCAM, or 3/4" Tape

*DVDs includes slim jewel case and black text printed on DVD*

	<u>MP4</u>	<u>DVD</u>	<u>DVD and MP4</u>
0 - 30 Minutes	\$14.95	\$17.95	\$21.95
31- 60 Minutes	\$19.95	\$22.95	\$26.95
61 - 120 Minutes	\$26.95	\$29.95	\$36.95
Each Additional Hour (rounded up)	\$12.95	\$14.95	\$17.95

Tapes under 5 minutes – additional \$1.50 per tape.

Over 16 hours of video: 10% discount

Over 24 hours of video: 15% discount

Over 50 hours of video: 20% discount

USB Drive (for MP4 files): price varies based on size

DVD Copies: 1 – 9: \$6.00 each  
10 - 25: \$5.00 each  
26 – 50: \$4.00 each  
51 - 99: \$3.50 each

*For custom chapter marks, menus or editing,  
see our video editing rates on the other side of this flyer.*

**Full coverage printing with print-ready  
artwork provided by customer:**

### AUDIO TO CD AND AUDIO FILES

From Cassette, Mini Disc or Microcassette

#### CD

*Includes slim jewel case and black text printed on CD*

*Track markers inserted if appropriate*

0 – 45 Minutes \$14.95

46 – 80 Minutes \$24.95

Each Additional Hour \$14.95  
(rounded up)

#### MP3 OR WAV

0 - 45 Minutes \$14.95

46- 80 Minutes \$20.95

80 - 120 Minutes \$26.95

Each Additional Hour \$12.95  
(rounded up)

16 to 24 hours of audio: 10% discount

Over 24 hours of audio: 15% discount

Over 50 hours of audio: 20% discount

#### **USB Drive (for audio files):**

price varies based on size

**From Reel-to-Reel Tape** - Add \$5.00 per reel  
to above prices

**Vinyl Records** - \$24.95 per disc. *Albums must  
not be currently available on CD or iTunes*

CD Copies 1 - 10: \$5.00 11 - 25: \$4.00  
26 - 50: \$3.50 51 - 99: \$3.00

### Why choose Stage 2 A/V Productions for your video archiving?

- Most companies charge by the tape, regardless of how long the tape is and they won't combine tapes on a single DVD. We charge by actual recorded time. The total cost can be significantly less expensive with Stage 2 if you have a large number of tapes.
- We transfer tapes right here in our Bethesda facility. There's no risk to your tapes being damaged or lost in shipping
- VHS tapes are played on pro VHS VCRs. DVDs are archival grade media (Mitsubishi MCC 02RG20)
- MP4 files are encoded at 8 Mbps (a higher bit rate than many other companies)
- No charge for quotes. Bring your tapes to us and we will go through them, calculate the total time and tell you exactly what the cost will be. There is no obligation to have the work done until you approve the quote.
- Stage 2 has been in business since 1993 and we have been transferring tapes to digital formats since 2004.

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## Video Editing and DVD Authoring (Adobe Software)

**Our base rate is \$85.00 per hour charged in ½ hour increments.** We would be happy to give you a quote for the total cost of your project, based on your parameters.

Photo Scanning - \$1.00 / Scan (first 50 photos), \$0.50 / scan (additional photos)

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## ON SITE VIDEO RECORDING

*Video shot with Sony High Definition camcorders.*

Prices include up to two wireless lavalier microphones and basic lighting, if needed.

\$500.00 / half day (per camera)

\$800.00 / full day (per camera)