

STAGE 2 A/V PRODUCTIONS

7801 Norfolk Avenue, T-2 Bethesda, MD 20814 Tel: (301) 913-0203
staff@stage2.com - <https://www.stage2.com>

ALL PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

TRANSFER AND DUPLICATION (6% Maryland sales tax will be added to all orders)

Unless you are the copyright holder, we cannot duplicate copyrighted material beyond what is allowed by fair use.

VIDEO TO MP4 FILES AND DVDs

From VHS, S-VHS, 8mm tape (not film), Hi-8, Digital 8, Betamax, Mini-DV, DVCPRO, Betacam, Digital Betacam, or DVCAM Tape

	<u>MP4</u>	<u>DVD</u>	<u>DVD and MP4</u>
First 2 Hours	\$26.95	\$34.95	\$40.95
Each Additional Hour (rounded up)	\$12.95	\$16.95	\$19.95

From U-Matic Tape

	<u>MP4</u>	<u>DVD</u>	<u>DVD and MP4</u>
First 2 Hours	\$32.95	\$41.95	\$49.95
Each Additional Hour (rounded up)	\$15.95	\$20.95	\$23.95

Tapes under 5 minutes – additional \$1.50 per tape.

Tape baking (for all Ampex and some older tapes)
- \$10.00 for the 1st tape, \$5.00 each additional tape

DVDs include slim jewel case and black text printed on DVD

Over 16 hours of video: 10% discount
Over 30 hours of video: 15% discount
Over 50 hours of video: 20% discount

USB Drive (for MP4 files): price varies based on size

DVD Copies:	1 – 9: \$6.50 each	10 – 25: \$5.50 each
	26 – 50: \$4.50 each	51 – 99: \$4.00 each

DVD TO MP4 FILE

Full-Size DVDs: \$9.95 each
Full-Size DVDs with adhesive labels: \$15.95 each

Mini-DVDs: \$5.95 per side (must be finalized)
Mini-DVD Finalizing Service (Using Your Camcorder):
\$3.00 per side.

AUDIO TO MP3 FILES AND CD

Standard Formats: Cassette, DAT, or Microcassette

MP3 OR WAV

	<u>Standard</u>	<u>Reel</u>
First 2 Hours	\$26.95	\$32.95
Each Additional Hr. (rounded up)	\$12.95	\$15.95

CD (with slim jewel case and text label)

	<u>Standard</u>	<u>Reel</u>
0 – 45 Minutes	\$14.95	\$19.95
46 – 80 Minutes	\$24.95	\$29.95
Each Additional Hr. (rounded up)	\$14.95	\$17.95

Tape Baking (for all back coated tapes)

\$10.00 for the 1st tape,
\$5.00 each additional tape

Reel Tape Splice Repairs - \$3.00 each

3" Reel-To-Reel Tapes – addtl. \$1.50 per tape

Over 16 hours of audio: 10% discount
Over 30 hours of audio: 15% discount
Over 50 hours of audio: 20% discount

Vinyl Records - \$24.95 per disc. *Albums must not be currently available on CD or iTunes*

CD Copies	1 – 9: \$5.50	10 – 25: \$4.50
	26 – 50: \$4.00	51 – 99: \$3.50

Please see the other side for more information

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Why choose Stage 2 A/V Productions for your media archiving?

- Most companies charge by the tape, regardless of how long the tape is and they won't combine tapes on a single DVD or CD. We charge by actual recorded time. **The total cost can be significantly less expensive with Stage 2 if you have a large number of tapes that are short.**
- We transfer tapes right here in our Bethesda facility. There's no risk to your tapes being damaged or lost in shipping
- VHS tapes are played on pro VHS VCRs with built-in and external time base correctors
- MP4 files are encoded at 8 Mbps (a higher bit rate than many other companies)
- No charge for quotes. Bring your tapes to us and we will go through them, calculate the total time and tell you exactly what the cost will be (quotes not available for reel-to-reel audio tapes). There is no obligation to have the work done until you approve the quote.
- Stage 2 has been in business since 1993 and we have been transferring tapes to digital formats since 2004.

ADDITIONAL SERVICES

Video Editing (Adobe Software)

Our base rate is \$95.00 per hour charged in ½ hour increments. We would be happy to give you an estimate for the total cost of your project, based on your parameters.

ON SITE VIDEO RECORDING

Video shot with Sony High Definition camcorders.

Prices include up to two wireless lavalier microphones and basic lighting, if needed.

\$500.00 / half day (per camera)

\$800.00 / full day (per camera)